

## Message Text

UNCLASSIFIED

PAGE 01 JAKART 16202 160444Z  
ACTION EB-07

INFO OCT-01 EA-09 ISO-00 /017 W  
----- 021781 /15

R 160333Z DEC 76  
FM AMEMBASSY JAKARTA  
TO SECSTATE WASHDC 8271  
USDOC WASHDC  
INFO AMEMBASSY SINGAPORE  
AMCONSUL SURABAYA  
AMCONSUL MEDAN  
AMEMBASSY BANGKOK  
AMEMBASSY CANBERRA  
AMEMBASSY KUALA LUMPUR  
AMEMBASSY MANILA  
AMEMBASSY RANGOON  
AMEMBASSY SEOUL  
AMEMBASSY TAIPEI  
AMEMBASSY WELLINGTON  
AMEMBASSY SUVA  
AMEMBASSY PORT MORESBY  
AMCONSUL BRISBANE  
AMCONSUL FUKUOKA  
AMCONSUL HONG KONG  
AMCONSUL MELBOURNE  
AMCONSUL OSAKA KOBE  
AMCONSUL PERTH  
AMCONSUL SYDNEY  
AMCONSUL AUKLAND

UNCLAS JAKARTA 16202

STATE FOR EB/OCA SACCHET, USDOC FOR BIC/OIM J. MORSE,  
SINGAPORE FOR USRTC CLAUSEN

EO 11652: NA  
TAGS: BEXP, OCON, ID  
SUBJ: EAST ASIA COMMERCIAL OFFICERS CONFERENCE

REF: STATE 301183 (NOTAL)

1. CONFIRM THAT DAVID REHFUSS WILL ATTEND SUBJECT  
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CONFERENCE. HE WILL STAY AT MANDARIN.

2. WITH REGARD TO AGENDA, HAVE FOLLOWING COMMENTS:  
WITHIN DISCUSSION OF SERVICES TO AMERICAN BUSINESS  
COMMUNITY, CONSIDERATION SHOULD BE GIVEN TO IMPROVING  
SUPPORT TO FIRMS ALREADY ESTABLISHED IN MARKET.  
SHOULD DISCUSS VALIDITY OF NEW-TO-MARKET APPROACH  
IN COUNTRIES WHERE ENTRY TO MARKET MAY BE EXTREMELY  
DIFFICULT/COSTLY. WITHIN THIS TOPIC WOULD ALSO LIKE  
TO DISCUSS POSSIBILITY OF REGIONAL DISTRIBUTION OF  
TRADE OPPORTUNITIES TO LOCAL OR REGIONAL OFFICES OF  
U.S. FIRMS. TOPIC SHOULD ALSO INCLUDE WAYS WASHINGTON  
AND DISTRICT OFFICES, AS WELL AS POSTS, CAN IMPROVE  
SERVICES TO AMERICAN BUSINESS COMMUNITY. WOULD  
APPRECIATE WASHINGTON'S LATEST THINKING ON STICKY  
PROBLEM OF WHAT SUPPORT TO GIVE TO EXPORTS FROM  
FACTORIES OUTSIDE OF U.S. BUT MAJORITY OWNED BY U.S.  
BASED COMPANIES. ALSO SUGGEST RUMP SESSION OF  
DELEGATES FROM ASEAN COUNTRIES TO DISCUSS REGIONAL  
COOPERATION IN PLANNING AND CARRYING OUT  
COMMERCIAL PROGRAMS, AND ROLE OF USRTC SINGAPORE.

3. WE NOTE PORT MORESBY NOT ON DISTRIBUTION FOR  
REFTEL.  
NEWSOM

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 DEC 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976JAKART16202  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760462-1146  
**From:** JAKARTA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19761238/aaaabgfx.tel  
**Line Count:** 85  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 STATE 301183  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** schwenja  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 21 JUN 2004  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EAST ASIA COMMERCIAL OFFICERS CONFERENCE  
**TAGS:** BEXP, OCON, ID  
**To:** STATE COM  
**Type:** TE  
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